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### Introduction

#### Regulation

- Regulation went into effect on January 1, 2020; carriage ban goes into effect on March 1, helping to drive enforcement
- Non scrubber-fitted ships required to switch over to 0.5% fuel oil ("VLSFO"), while scrubber-fitted ships allowed to continue to burn 3.5% fuel oil ("HSFO")
- VLSFO / HSFO Fuel spreads have averaged ~USD 325/MT thus far in January
- Only ~7% of the global Supramax /
   Ultramax fleet is currently fitted with just ~10% expected to be fitted by the end of 2020

#### **Eagle Strategy**

- Eagle is on track to have a total of 41 scrubbers fitted by the end of March, making us the largest owner of scrubber fitted Supramax / Ultramax vessels in the world
- Given our Active Commercial
   Management approach, we believe Eagle is ideally positioned to extract maximum value from investment in scrubbers
- Due to the limited penetration of scrubbers in the Supramax / Ultramax segment, Eagle is uniquely positioned

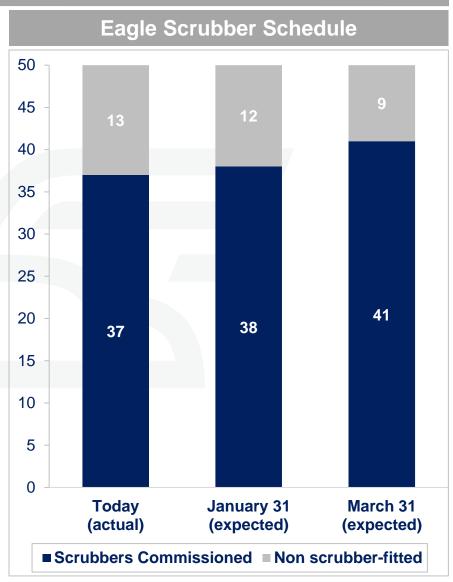


Source: BunkerEx, Clarksons, and DNB Markets

<sup>•</sup> Fuel spread is based on daily HSFO and VLSFO prices at Fujairah, Houston, Rotterdam, and Singapore

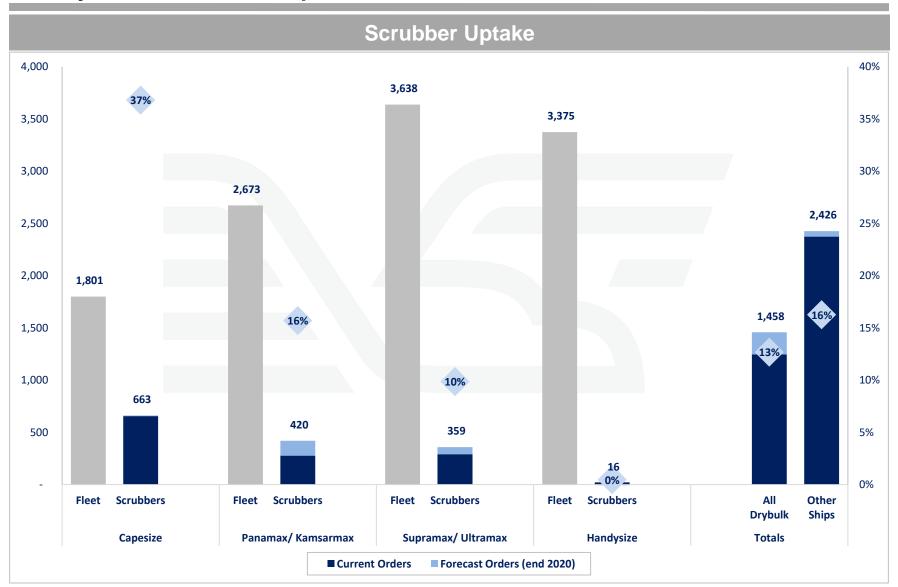
# Scrubber Installation Program Nearing Completion

- Eagle will have 41 ships fitted with fully commissioned scrubbers by the end of Q1
- It has been a strategic imperative for Eagle to have the scrubber installation program substantially completed as close to January 1, 2020 as possible
- Fuel cost spread benefit is expected to be the widest in the early days following the implementation of IMO 2020
- Eagle is the world's largest owner of scrubber-fitted Supramax/Ultramax vessels with 41 ships, or 82% of our fleet



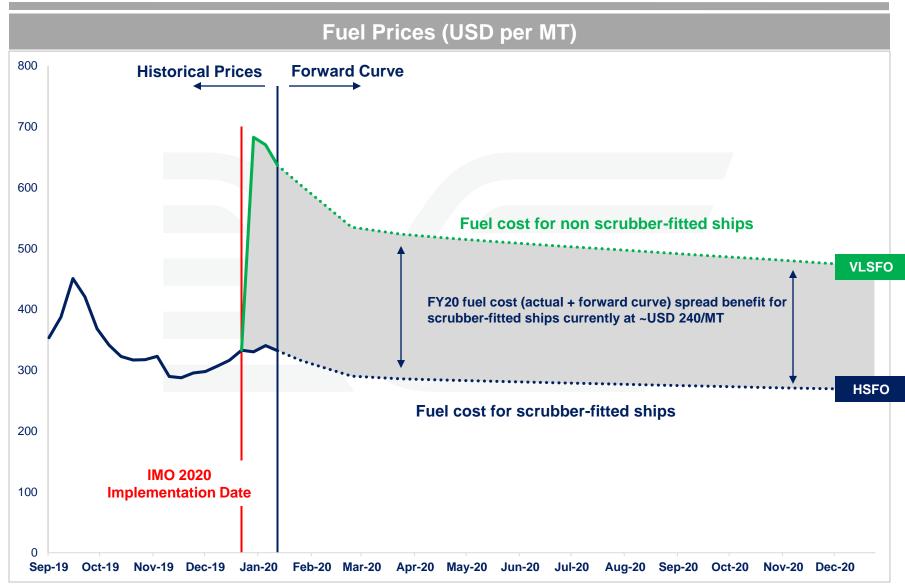


# Only ~10% of Supramax/Ultramax Fleet to be Fitted





# Fuel Costs Have Increased for Majority of Industry

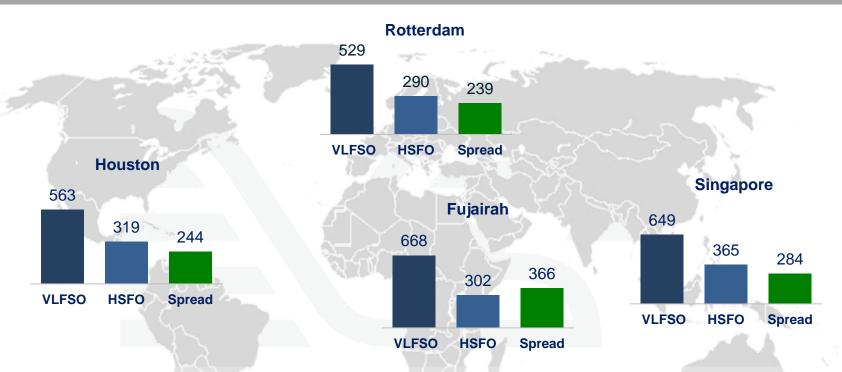




Source: Clarksons and DNB. Solid line represents average of historical prices at Fujairah, Houston, Rotterdam, and Singapore. Dotted line represents forward price curve for Rotterdam/Singapore as of January 17

## Optimized Fuel Procurement Vital for TCE Returns

#### Spot VLSFO + HSFO + Fuel Spread Levels (USD per MT)



- There are large price discrepancies between the major bunkering ports, and Eagle is optimizing fuel procurement for both its VLSFO and HSFO requirements- focused on procuring larger quantities at the lowest priced locations.
- While we historically trade at many smaller ports, we are able to adjust our trading patterns around major bunkering hubs, where HSFO is expected to be readily available at the most attractive pricing.



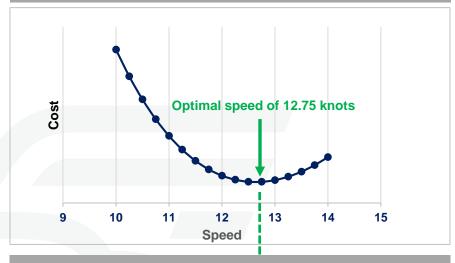
## Optimal Speed Driven by Fuel Prices

 Higher fuel costs encourage slow steaming to reduce fuel consumption, particularly in lower rate environments

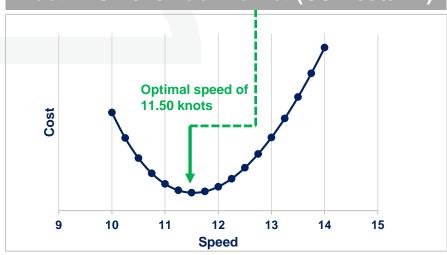
Based on an increase in fuel cost of USD 350/MT (for an Ultramax-type vessel), the optimal speed reduces by 10% to 11.5 knots

 Slow steaming effectively reduces supply thereby improving global fleet utilization which correlates to higher rates

#### Pre-IMO 2020 Fuel Market (USD 300/MT)



#### Post-IMO 2020 Fuel Market (USD 600/MT)





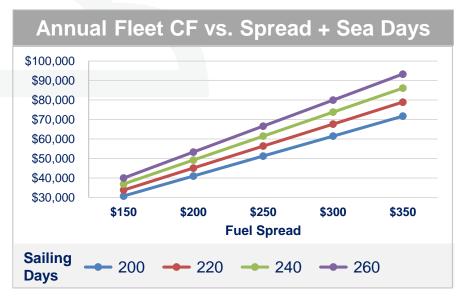
#### Scrubber Economics

We believe Eagle is uniquely positioned to maximize fuel cost spread benefit due to the scale of its scrubber fitted fleet combined with its active commercial management approach to trading and commercial platform

While underlying trades are key, optimizing trading on scrubber-fitted ships has thus far led to increased sea day voyages which should drive TCE performance

While we historically trade to many smaller ports, we are able to adjust our trading patterns around major bunkering hubs, where HSFO is expected to be readily available at the most attractive pricing

#### Incremental TCE vs. Spread + Sea Days \$6.5 \$6.0 \$5.5 \$5.0 \$4.5 \$4.0 \$3.5 \$3.0 \$2.5 \$2.0 \$150 \$200 \$250 \$300 \$350 **Fuel Spread Sailing** → 200 → 220 → 240 → 260 **Days**





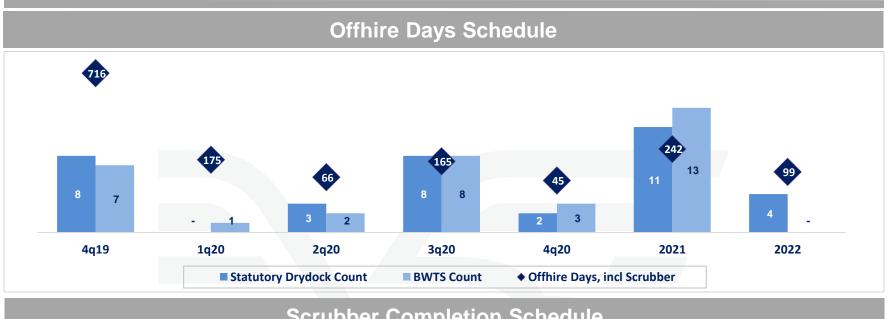
Amounts are in thousands

Scrubber Cash Flow Effect and TCE Benefit based on fleet of 41 scrubber-fitted vessels with a daily consumption of 25 MT/day

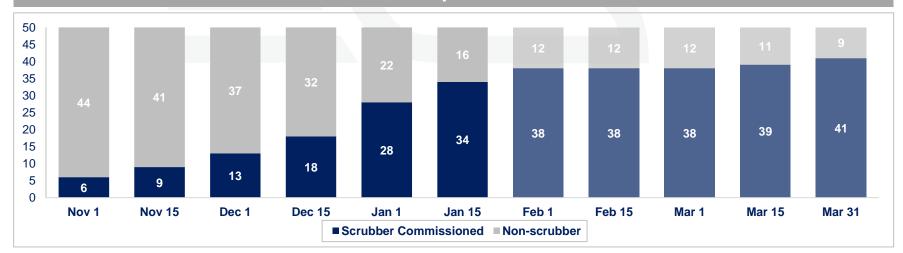
# **APPENDIX**



# Drydock and Scrubber Schedule



#### **Scrubber Completion Schedule**





- 4q19 offhire days includes days related to statutory drydocks and scrubber fitting/installation.
- Actual duration of off-hire days will vary based on the condition of the vessel, yard schedules and other factors

# IMO 2020 Glossary

Term	Abbreviation	Meaning
Carriage Ban	-	Non-scrubber-fitted ships may not have HSFO onboard from Mar 1, 2020-this will assist with enforcement of the IMO 2020 regulations
Emission Control Area	ECA	Protected areas with stricter sulfur emission rules that require ships to use MGO or scrubbers
Exhaust Gas Cleaning System	EGCS	Technical term for a scrubber, equipment used to remove $\mathrm{SO}_{\mathrm{X}}$ from ship's exhaust gas
International Maritime Organization	IMO	Specialized UN agency regulating shipping
Sulfur Oxides	SO <sub>X</sub>	Emission stream targeted by IMO 2020 regulation

Fuel Type	Abbreviation	Characteristics and use
High Sulfur Fuel Oil	HSFO	Fuel with sulfur content above 0.50% that can only be used on scrubber-fitted ships as of Jan 1
Very Low Sulfur Fuel Oil	VLSFO	Fuel with sulfur content less than or equal to 0.50% that must be used by non-scrubber-fitted ships and can be used by scrubber-fitted ships in locations where scrubbers cannot be operated
Marine Gas Oil	MGO	Fuel with sulfur content less than or equal to 0.10% that must be used in ECA zones by non-scrubber-fitted ships and can be used by scrubber-fitted ships in locations where scrubbers cannot be operated



